



MEMORANDUM

Business & Finance Services

William V. Husfelt III, Superintendent | Jim Loyed, Chief Financial Officer

TO: Prospective Proposers

FROM: Rick Young, Purchasing Agent

DATE: November 19, 2019

RE: ITB #20-03 – Interactive Boards and TVs
ADDENDUM NO. 1

Q: Is this strictly a purchase of these items or will the school want us to install them as well?

A: **Intent:** We desire to obtain bids from qualified firms relative to purchasing the specified and approved interactive boards, flat panel TV's and accessories for various campuses within Bay District Schools. This bid is for the equipment only, **no installation services are required.**

Q: Will you accept equal products from Optoma and Promethean?

Q: We just have one request. We provide Sharp Electronics Signage Displays and Interactive Touch Screens. We understand one of the requirements is for 51 Viewsonics Interactive Displays and Sharp is a direct competitor of this product. Sharp has a 70" and 75" Aquos Interactive Display with Win 10 Pro PC, WiFi, 10 Point Touch and much more similar to the Viewsonic. On the bid, it does not specify whether we can provide pricing for a similar product and before we submit a response and use our Florida Negotiated contract, we would like to know if we can submit this model as a replacement. The same goes for the 72 display panels.

A: **2.1 Pre-Qualification:** It is the preference of Bay District Schools, for bidders to only submit proposals on any of the pre-qualified and approved interactive boards, flatpanel TV's and accessories listed herein.

2.2 Proof of Equivalency: At the sole discretion of the vendor. Bidders offering quotations on items other than the specified brands and model numbers listed herein, shall provide complete descriptive literature in sufficient detail to indicate the item bid meets or exceeds specifications. Failure to supply such information may result in rejection of your bid and or on the items in question. The District reserves the right to determine acceptability and the approval of any items offered as an equal to the ones specified.

Q: I noticed on page 14/Attachment C that it lists RFP #20-01 for Mosley High lighting upgrade? Should it be #20-03 instead?

A: Yes, that is correct...

Q: Model # change on TV..... Please note that the VIZIO 32" TV #D32F-F1 is EOL. VIZIO now stocks the #D32H-G9 that is comparable in price/functions/ports. This D32H model is basic HD(1366 x 768=720p) and not Full HD(1920 x 1080=1080p) like the D32F. The #D32H-G9 is also on a limited Promotion currently. Do you know what the timetable would be for purchase of these 72 units (end of November of 2019) or would it be in mid-late December of 2019 or Q1 of 2020 timeframe instead possibly?

A: For the application (TV content and screen size) this model will provide equal results. The proposed model includes a tuner which is a must.

Q: Are you looking for a standard manufacturer's warranty on the required items? What elements should be covered under the warranties?

A: It is a 3-year Mfgr. "On-Site" warranty with 3-year Mfgr. "White-Glove" replacement service.

Q: What are the District's anticipated order and/or delivery dates?

A: In the next 45-60 days

Proposers are asked to acknowledge receipt of this Addendum by signing in the space provided and return either separately or with their proposal response, no later than the opening date of November 22, 2019.

Firm/Signature of Proposer

Printed Name

Address

Telephone Number

City, State, Zip Code

e-mail address